

dellin



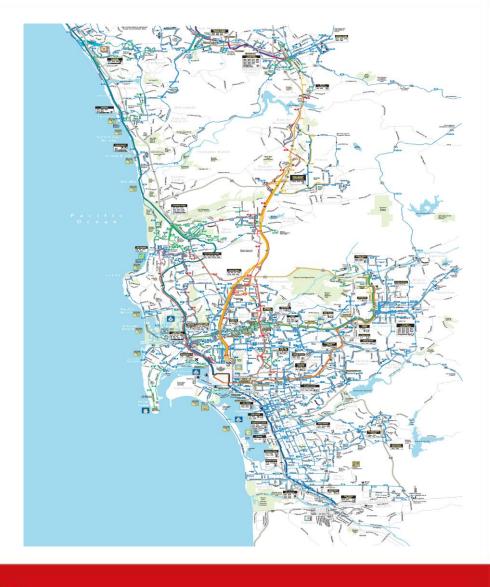
Paul Jablonski

Chief Executive Officer, MTS



Virtual Tour of MTS

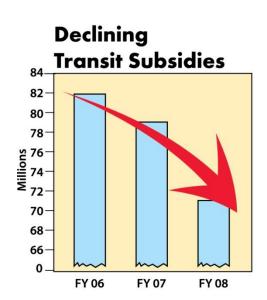
- Virtual Tour
- 90+ fixed bus routes
- 53 miles doubletracked light rail
- 92 million trips in FY09

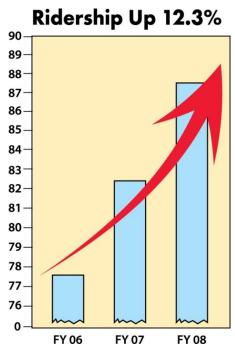




Economic Realities facing MTS

- Operating subsides have been slashed by \$30 million in 3 years
- Sales tax revenues have tanked
- Raised fares, reduced service
- PPPs and outside-the-box thinking has helped us sustain service levels

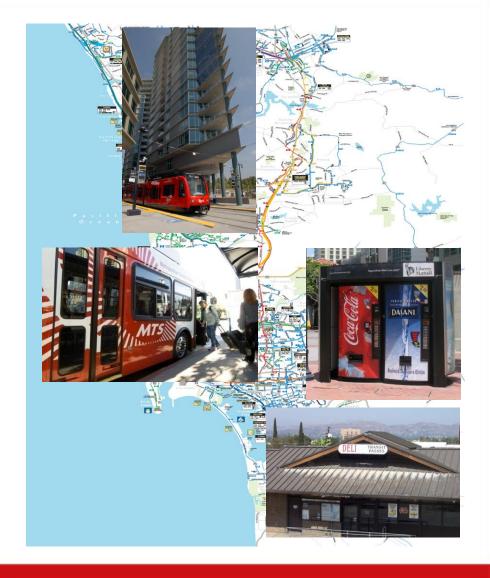






The Power of PPPs

- TODs
- Out-of-box solutions
- Marketing
- Service contracts





Transit Oriented Developments

- \$250 Million in 3/years
- Smart Corner
- Morena Linda Vista
- Grossmont Trolley Station
- Future Opportunities





Private Sector Solutions

- El Cajon Transit
 Center
- Demolish?
- PPP Renovation
- Cost Savings





Leveraging Marketing Partnerships

- Platform vending
- RFP Results
- Revenue generation
- Extension of marketing reach





Privatizing Service

- Veolia operates half of MTS bus routes
- New buses
- More service
- Cost savings







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